

2020 Trade Association Dues Used for Lobbying

Group	2020 Amount	2019 Amount	2018 Amount	2017 Amount	2016 Amount	2015 Amount
Animal Health Institute**	\$56,550	\$70,687	\$70,687	\$39,271	\$32,726	\$12,121
Bio New Jersey*	\$8,490	\$10,140	\$5,100	\$4,860	\$1,980	\$1,250
Biotechnology Industry Organization	\$320,471	\$274,964	\$237,468	\$231,679	\$238,208	\$248,200
California Life Sciences Association	\$47,760	\$49,980	\$49,980	\$11,300	\$13,680	\$15,750
Council of the Americas*	\$1,500	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250
Chemistry Council of New Jersey	---	---	\$8,951	\$8,775	\$6,000	\$6,000
Healthcare Institute of New Jersey	\$116,983	\$113,645	\$114,404	\$122,100	\$126,004	\$134,144
Healthcare Leadership Council	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000
Life Sciences Pennsylvania*	\$4,858	\$6,360	\$4,520	\$4,500	\$3,960	\$3,960
Massachusetts Biotechnology Council	\$11,055	\$10,461	\$10,164	\$9,884	\$9,669	\$9,389
National Association for Biomedical Research	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	---
National Association of Manufacturers**	\$62,132	\$59,083	\$56,443	\$61,792	\$70,845	\$58,129
New Jersey Chamber of Commerce	\$3,003	\$4,374	\$4,245	\$4,142	\$4,001	\$3,883
New Jersey Civil Justice Institute	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000
Pharmaceutical Research and Manufacturers of America	\$18,730,134	\$11,743,028	\$12,548,663	\$11,630,454	\$6,418,500	\$6,298,715
Texas Healthcare & Bioscience Institute*	\$5,500	\$5,500	\$5,500	\$5,500	\$3,500	\$3,500
U.S. Chamber of Commerce	\$130,000	\$297,000	\$237,500	\$206,250	\$345,000	\$402,500
U.S. Council for International Business	\$7,456	\$3,728	\$3,445	---	---	---

Prior to 2011, Merck reported the portion of dues used for advocacy and/or political activities by those associations where our dues were >\$50,000. In 2011, we lowered our reporting threshold to >\$25,000 in response to stakeholder input.

*Includes associations where dues are > \$25,000. Because the U.S. tax law that requires this reporting does not apply outside the United States, trade associations that are not subject to this do not provide breakouts of lobbying expenditures from membership dues.

**In 2011, we began reporting trade association dues used for advocacy and/or political activities for our animal and consumer health businesses.